

	Ricoh U.S.A. Inc.	Oce North America, Inc.	Prism Office Solutions	Ergonomic Group	CBS	Design Products	ARC CT	A & A Office Systems, Inc.
	Ricoh Aficio MP W3601	Oce PlotWave 350 printing system	Savin 3406WD	HP Designjet T2300	KIP 7100	Ricoh W3601	Oce PlotWave 350 printing system	Savin 3406WD
Monthly Lease Payments for a Three Year Lease	\$423.48 per month \$1.00 purchase option @ end of lease term	\$549.22 per month (maintenance has no allowance. All copies printed @ \$0.0813 per sq. ft.)	\$340.00 (includes PPT)	\$358.32 per month - Equipment cost: \$12,893 - purchase option: Fair Market Value	\$465.00 per month	\$306.72 FMV lease (equipment cost: \$10,800)	\$383.00 per month (maintenance = \$72.00 per month which includes 2,000 sq ft per month; overage @ \$.03228 sq ft)	\$317.52 per month
Monthly Lease Payments for a Four Year Lease	\$329.81 per month \$1.00 purchase option @ end of lease term	\$476.82 per month (maintenance has no allowance. All copies printed @ \$0.0840 per sq. ft.)	\$287.00 (includes PPT)	\$293.52 per month - Equipment cost: \$12,893 - purchase option: Fair Market Value	\$360.00 per month	\$252.75 FMV lease (equipment cost: \$10,800)	\$267.00 per month (maintenance = \$72.00 per month which includes 2,000 sq ft per month; overage @ \$.03228 sq ft)	\$261.23 per month
Monthly Lease Payments for a Five Year Lease	\$237.91 per month \$1.00 purchase option @ end of lease term	\$419.44 per month (maintenance has no allowance. All copies printed @ \$0.0866 per sq. ft.)	\$233.00 (includes PPT)	\$249.13 per month - Equipment cost: \$12,893 - purchase option: Fair Market Value	\$307.50 per month	\$201.96 FMV lease (equipment cost: \$10,800)	\$231.00 per month (maintenance = \$72.00 per month which includes 2,000 sq ft per month; overage @ \$.03228 sq ft)	\$213.00 per month
Trade-in allowance for Ricoh FW760 Copier	0.00	included in above pricing.	0 - will remove at no charge	0.00	\$750.00 - factored into the above lease payments	None	250.00	included

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	Above pricing includes 1 year warranty, installation and training	Purchase option @ the end of the lease terms will be a fair market value purchase option, which will be determined by Oce at the end of the lease term.		Pricing valid only if product is delivered and accepted by August 31, 2012		One time \$95 documentation handling fee. Warranty: 1 year parts&labor. Delivery: within 10 days after receipt of order		
Monthly Lease Payments for a Three Year Lease				\$382.51 per month - Equipment cost: \$12,893 - purchase option: Tax Exempt Installment Sale (\$1 Buyout)		\$366.12 (\$1.00 purchase option @ end of lease) (equipment cost: \$10,800)		
Monthly Lease Payments for a Four Year Lease				\$291.79 per month - Equipment cost: \$12,893 - purchase option: Tax Exempt Installment Sale (\$1 Buyout)		\$287.28 (\$1.00 purchase option @ end of lease) (equipment cost: \$10,800)		
Monthly Lease Payments for a Five Year Lease				\$237.73 per month - Equipment cost: \$12,893 - purchase option: Tax Exempt Installment Sale (\$1 Buyout)		\$254.23 (\$1.00 purchase option @ end of lease) (equipment cost: \$10,800)		

Bid No. 13-01
Town of Groton, Connecticut 06340

Copier/Scanner/Plotter Lease

8/2/2012
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				Pricing valid only if product is delivered and accepted by August 31, 2012		One time \$95 documentation handling fee. Warranty: 1 year parts&labor. Delivery: within 10 days after receipt of order		