

Golf Advisory Board
7:00 PM Monday, February 1, 2016
Spicer House
Meeting Minutes

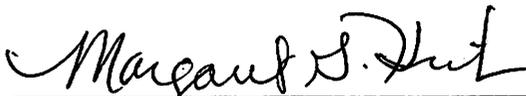
- I. **Call to Order**
Meeting was called to order by Margaret Hirsch at 7:00 p.m.
- II. **Roll Call**
Mark Berry, Chris Connelly, Todd Goodhue, Margaret Hirsch, Jim Kamercia, Cindy Lathrop, Brian McCallen, Eric Morrison, Bonnie Nault, Bob Sedotti (by phone), Ken Wetmore
- III. **Approval of Meeting Minutes: December 7, 2015**
Motion to approve amended minutes made by Cindy. Seconded by Chris.
- IV. **Citizens Petitions and Comments**
None
- V. **Correspondence/Communications**
 - a. **Board Members**
Ken said EB was considering removing its subsidy for league but has since rescinded. He noted that other courses (like Elmridge) charge \$16 while Shenny charges \$21. Years ago, he said, Shenny offered a discounted league fee. He said he'd like to see more EB participation vis-à-vis a financial incentive. Bonnie asked if the Sub Vets could hold a tournament at Shenny. Todd said the group is more than welcome. Mark asked Bonnie to supply a contact to the GAB.
- VI. **Reports**
 - a. **Golf Course Report**
Todd said SGC had a very good month in January. He reported just over \$19,000 in green fees, a stark contrast to last year's revenues of \$4,330. 18-hole cart rentals were \$3,124, up from \$886 in 2015. December was also a very strong month based on the favorable weather. Bonnie said a tough budget year is expected, and that the course needs to make money. Chris says the course does make money.
- VII. **Unfinished Business**
 - a. **Capital Improvement Project – update**
Eric said he talked to the Town Manager and found out the Town can't secure funding for this year's new golf projects until paperwork is completed on previous Public Works projects that are incomplete, including repair work on the clubhouse. Once these projects are completed, he said the club can get the funding required to make course improvements, including bunker repairs at No. 13.
- VIII. **New Business**
 - a. **Proposed 2016 Rates**
Todd said he did a comparative analysis of other course rates in the area, including Great Neck in New London. He said SGC is still the region's best bargain when it comes to annual pass rates. He said the club is regarded by most patrons as a very good value. The total number of members at present is 251. (The Resident / Non-Resident split is roughly 50-50).

Todd proposed a 3% increase on pass rates. No increases were proposed for daily-fee rates. He also noted that the club has a 10% "churn" or turnover. Chris suggested that the area's military institutions be informed that the Youth category is 21 and under to spur interest. Bonnie moved to vote on the 2016 rates as proposed. Seconded by Brian. Ken moved that a 9 Hole League rate be reduced to \$19. It did not pass. The vote was unanimous to accept the Golf Course 2016 Rates as proposed.

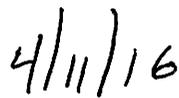
IX. Next Meeting Date: Monday, April 4, 2016 - 7:00 PM at Spicer House
(Eric noted that the proper date is Monday, April 4).

X. Adjournment
Motion to adjourn made by Margaret. Seconded by Bob. Motion passed.

Minutes have been approved and accepted.



Signature



Date